

RISTE School Agreement

RISTE-Microsoft School Agreement

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Agenda

- ◆ Microsoft School Agreement
- ◆ RISTE SA Products/Pricing
- ◆ Ordering Media/Pricing
- ◆ What's Different this Year
- ◆ RISTE Participation Criteria
- ◆ RISTE SA Renewal Process/Timeline
- ◆ More Information and Questions

What is the Microsoft School Agreement?

◆ An innovative K12 volume licensing program

- A model that gives you the flexibility to count number of PCs in a district or bldg. by bldg.
- Provides coverage for those institutional desktops and WAH rights.
- Non perpetual license for School Agreement product suite based on 12 month rental (allows for budgeting annually)
- Rights to all versions (upgrades and downgrades)
- Back out option available – BUY OUT AT SELECT PRICING – and only what you NEED

RISTE School Agreement 2005/2006

- ◆ Assumes Total 2,500+ Desktops
- ◆ **36.10 per** desktop for Office, Core CALs & Windows Upg. Package
- ◆ Allows rights for all current and previous versions of the following products to be installed on licensed machines.

BS1

Office Family (Win and Mac)

Windows OS upgrades

Core CAL (Win, Exchange, SMS, Sharepoint)

Slide 5

BS1 Would need to confirm this price with your Distributor and current price list.

Brad Stauffer, 3/9/2004

2006 -2007 Pricing

Level B >2,500

Office, Core CALs & Windows Upg. Package	36.10
Office	16.08
(Publisher now included with Office 2003) Core CAL	12.54
Windows Upgrade	13.46
FrontPage	4.29
Project	4.29
SQL Server CAL	4.72
Visio Pro	4.29
Encarta Reference Suite	4.29
Visual Studio Pro	1.71

Slide 6

BS2 Would need to confirm price with the distributor
Brad Stauffer, 3/9/2004

BS3 The renewal sku is no longer available - would need to purchase under today's price list.
Brad Stauffer, 3/9/2004

Obtaining Extra Media

◆ Comprehensive Product Kit

- A copy of the current version of all SA MS products – more than the RISTE SA entitles you to use.

◆ F73-00018 \$ 237.00 ea

BS4

◆ Product Refresh Subscription

- Monthly updates – again more than just RISTE SA products.

◆ F73-00019 \$ 8.12 /month (\$97.44 / year)

Slide 7

BS4

Please confirm price points - I want to make sure that they reflect the new price points - There has not been an increase but I want to make sure that you confirm prior to the presentation.

Brad Stauffer, 3/9/2004

What's different?

- ❖ Media will be provided at no extra charge each participant will have mailed directly to them. Updates are also included.

❖ Distribution of WAH media to Faculty and Staff – it is now the same for Faculty and Staff and Students.

1. Network download from secure server

2. On-site download

3. CD distribution available for Office, Windows XP & FrontPage only

- Registration Wizard

- Minimum of 25 CDs per order

- 4 order placements per year maximum

- WAH Option box must be checked on application

- Office 2003

- \$7.00 ea

Servers Available

EXCHANGE SVR LIC/SA PACK SCHOOLVLIC FACULTY	\$137.86
EXCHANGE SVR ENT LIC/SA PACK VLIC SCHOOL FACULTY	\$497.88
HOST INTEGRATION SVR LIC/SA VLIC PACK 1-PROC LIC SCHOOL FACULTY	\$470.92
ISA SERVER LIC/SA PACK 1-PROC VLIC LIC SCHOOL FACULTY	\$255.31
ISA SERVER ENT LIC/SA PACK VLIC 1-PROC LIC SCHOOL FACULTY	\$898.95
SHAREPOINT PORTAL SVR LIC/SA VLIC PACK SCHOOL FACULTY	\$788.52
SQL SERVER STD ED WIN32 ALL LNGVLIC LIC/SAPK MVL-SCHOOL	\$138.53
SQL SERVER STD ED A WIN32 ALL VLIC LNG MVL 1 PROC LIC-SCHOOL	\$995.35
SQL SERVER ENT ED WIN32 ALL LNGVLIC LIC/SAPK MVL-SCHOOL	\$1,328.78
SQL SERVER ENT ED WIN32 ALL LNGVLIC PK MVL 1 PROC LIC-SCHOOL	\$3,982.82
SYS MGMT SVR LIC/SA PACK SCHOOLVLIC FACULTY	\$47.82
LIC/SA WINDOWS SVR STD ALL MVL VLIC	\$46.45
LIC/SA WINDOWS SVR ENT ALL LANGVLIC MVL	\$181.76
ACAD MOM OPS MGMT LICENSE ALL LICS LANG LIC/SA PACK MVL	\$84.00
ACAD MOM OPS MGR SRV ENT ALL LICS LANG LIC/SA PACK MVL FACULTY	\$ 4,878.00
LIC/SA SPS EXTRNL CONN NONEMPTYLICS ALL LANG MVL FACULTY	\$48.00
CLASS SERVER LIC/SA PACK SCHOOLVLIC FACULTY	\$1,291.00

What are the criteria and eligibility for joining the RISTE/Microsoft SA?

- ◆ Schools must be a member of RISTE for the 2005-2006 program year (July 1, 2006 – June 30, 2007) and subsequent years in which they wish to participate in the agreement.
- ◆ Schools must have a minimum of 300 product units to participate - Microsoft. No minimum for Symantec

Timeline to Participate in RISTE School Agreement

- ◆ **May 26 - Schools interested in participating must send desktop counts and contact information to DSC**
 - Signed Microsoft / Symantec Agreement participation agreements
- ◆ **June 7 – DUE BACK TO DSC**
 - Purchase order to cover # desktops and products
 - Check to RISTE for 2006-07 membership due
- ◆ **July 1 – Microsoft / Symantec provide confirmation and school agreement number to RISTE to be effective 7/1/04.**

NOTE: Payment will not be due until after July 1, 2004

If You Need More Information & Details

- ◆ **Bob Brigham, rbrigham@dsconnect.net, 401-683-5701 x15**
- ◆ **Bob Gesualdi, rgesualdi@dsconnect.net, 401-683-5701x 23**
<http://www.microsoft.com/education/?ID=SchoolAgreement>
 - Customer Guides
 - Licensing options comparison chart
 - Program version comparison charts

Thank you for your time!

RISTE, Microsoft, & DSC